



Wipro – AWS Data Center Exit Program

Realize your Financial Freedom



Today Cloud has become the trusted destination for hosting IT services. Companies can now shift their traditional in-house IT systems and applications to the cloud to gain **Efficiency, Agility, Replace Capex with OpEx, Lower Overall Cost, and Scale** to meet unusual spikes in demand.

Wipro has been at the forefront of this, working with multiple enterprises to migrate workloads such as applications, websites, databases, storage, physical or virtual servers, or **entire data centers to cloud.**

AWS and Wipro jointly offer Data Centre Exit Program which is a cost-neutral, global program that mitigates financial factors related to legacy data centre move to help customers achieve their desired migration to the AWS cloud. Program helps in Buy Back and Lease back of DC Facilities & IT assets, minimize penalties, and provide credits & investments to mitigate early termination.

As an APN Premier Consulting Partner, Wipro has what it takes to design, build, deliver and manage new or existing cloud infrastructure and help Organizations to reduce costs, streamline business processes and gain competitive business advantage. From Cloud Migration to Cloud security, DevOps Automation to Managed services, Wipro covers the complete application lifecycle services in cloud.

The Value Proposition



Replace CapEx
With OpEx



Agility / Speed/
Innovation



Upfront Cash
for Assets



Shift Focus to
Differentiation



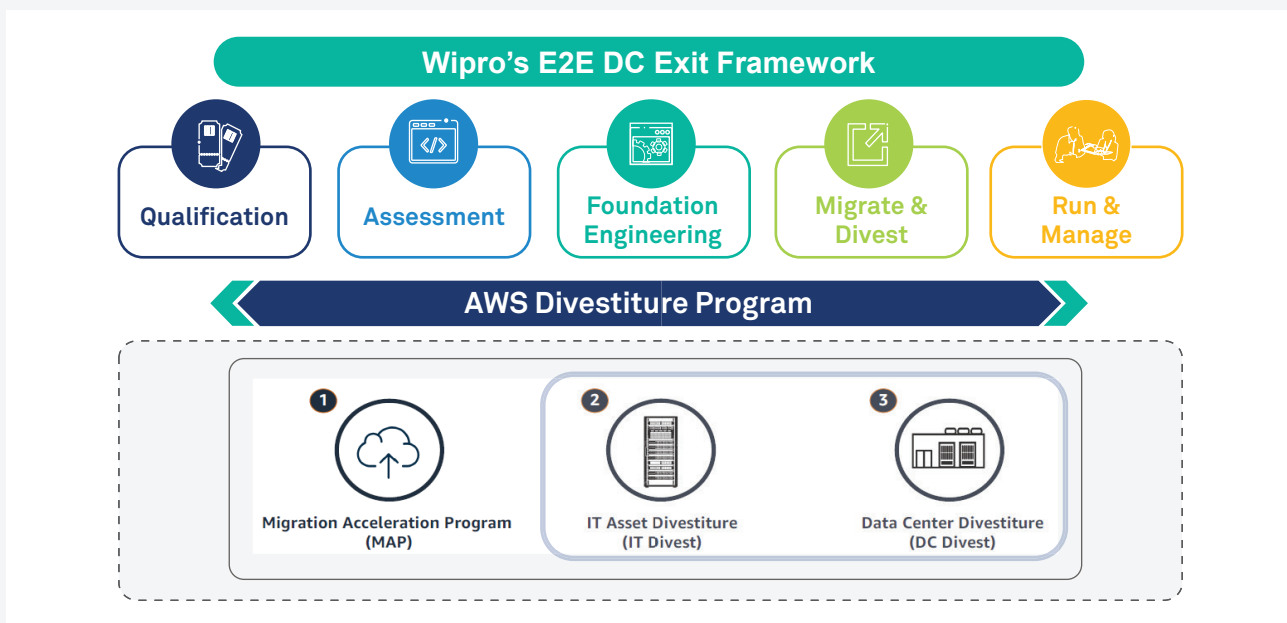
No More
Guessing
Capacity



Lower Overall
Costs

With this end-to-end proven approach for migrating workloads to AWS, Organizations can realize business benefits faster

The Wipro – AWS DC Exit Program Framework



Key benefits



Financial

- Buyback and Leaseback datacenter for migration period where workload continues to run
- Minimize Penalties by optimizing customer contract terms, early exit fees and other costs
- Provide Platform Credits for decommissioned assets to subsidize migration bubble costs

Qualitative

- Use credits and investments to mitigate early termination fees and costs, and enable accelerated cloud migration
- Immediate Cash in hand for the qualified customers
- Self-Service on demand with Faster Provisioning
- Providing flexibility to the business by taking off pressure of capacity planning

Operational

- Integrated Plan for Migration and DC Exit
- Holistic approach to application and workload migration
- Divesting IT assets aligned with migration plan, thus minimizing dual capacity

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Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading global information technology, consulting and business process services company. We harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help our clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services,

strong commitment to sustainability and good corporate citizenship, we have a dedicated workforce of over 175,000, serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future.

For more information, please write to us at info@wipro.com