



## SOLUTION BRIEF

# Adobe Sign and Amazon Web Services (AWS)

The trusted e-Signature solution powering secure mission-critical digital document workflows

## Create seamless, uninterrupted digital experiences

Adobe Sign and AWS provide an agile, cloud-based e-Signature solution to power paperless processes and secure, compliant transactions. With Adobe Sign and AWS, it's easy to accelerate signing workflows from days to minutes. Additionally, leveraging the API-powered Adobe Tools for Developers, your team can easily create customized digital document workflows, reduce time-consuming and error-prone manual work, and seamlessly access AWS services like storage, natural language search, and more.

## Automate and accelerate mission-critical workflows like these:

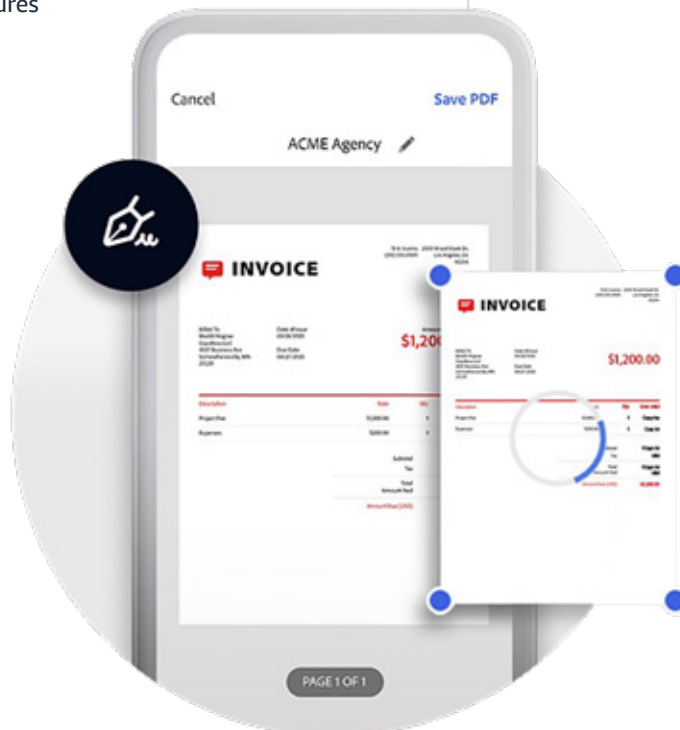
- Enhance the employee experience by eliminating manual, time-consuming tasks
- Accelerate digital onboarding for new team members
- Enable faster and more secure sales and contract workflows
- Sign and send documents on any device
- Enable better business continuity and more effective remote work
- Easy integration with your existing AWS services
- Maintain security and compliance with e-signatures that comply with the broadest range of security standards around the world
- Integrate seamlessly and pull data from your data lakes
- Reduce time-consuming, non-differentiated tasks and better allocate employee resources for high-value responsibilities
- Prebuilt integrations run directly inside most common business applications, so they are easy to deploy and use

In collaboration with



## Adobe Sign is used for:

- Agreements and contracts
- Document collaboration
- Legal document processes
- Document archiving
- Employee onboarding
- Finance processes
- Customer onboarding





## Adobe Sign: The trusted, global leader powering secure digital document workflows

- Offers more data center locations than DocuSign
- Meets the highest levels of privacy requirements
- More language offerings for signing and sending documents than DocuSign
- Offers 75+ seamless prebuilt integrations with leading business applications

### Customer Success Story: **Sonoma County**

#### Challenge:

Sonoma County, a municipality in Northern California, sought a way to reduce the high costs associated with printing, creating, and storing paper records. The government organization also sought a way to provide better services for citizens, enhance responsiveness, optimize productivity and provide even faster turnaround times.

#### Results:

Leveraging Adobe Sign, Sonoma County digitized mission-critical processes that impacted every single employee and citizen. Fillable PDFs and e-signatures enabled documents to easily and seamlessly be completed online and be automatically routed from one stakeholder to the next for signature in just a handful of clicks. Additionally, comprehensive audit trails from Adobe Sign helped ensure compliance with the State of California regulations.

### Use Adobe PDF API with AWS services to streamline and automate the creation of purchase orders in PDF format.

- Amazon SQS (Message Queuing Service) initiates step function flow once the PO is received
- AWS Lambda (serverless) code to process the document and call Amazon Textract API to extract the data
- Identify Entity (Company name, item name, order quantity, etc.) using Amazon Comprehend (natural language processing)
- Send the information if manual intervention is required (e.g., PO exceeds a preset threshold)
- Human reviews the order information
- AWS Lambda receives the approval and organizes the data for API call
- Call Amazon AppFlow (codeless, automated third-party integration) to programmatically connect to backend ERP to create a sales order
- Send delivery information for e-Signatures accepting the dates Adobe Sign
- Store the signed contract back in ERP or Amazon S3
- Customer service can add enterprise search across multiple locations or content repositories with Amazon Kendra (intelligent search service powered by machine learning) to accelerate future document workflows

**Learn how** Adobe Sign and AWS can accelerate your digital document workflows

# 420%

ROI of Adobe Sign over 3 years

# 1.5

Hours saved per transaction

# \$6

Cost savings per transaction

# \$600,000

Paper and shipping cost savings over 3 years

# 125

Total hours saved per user over 3 years with Adobe Sign

# \$6.8 million

Benefits of Adobe Sign over 3 years